

New York State Department of Health
Community Based Organization (CBO) Planning Grant Reissue for the Long Island and Mid-Hudson Region
RFA #1612201231 / Grants Gateway #DOH01-CBOPGR-2017
Questions and Answers

AMENDED ON 1/23/17

The following has been updated/modified in this Q&A document. Strike-through indicates deleted text; underlined/bolded text is new.

Question #	Corresponding RFA Section	Bidder's Question	Answer
1.	General	Please confirm that the State has no unpublished requirements limiting consultants to one region only.	The Department confirms there are no unpublished requirements limiting consultants to one region only.
2.	Section II: Who May Apply, Pg. 7 of RFA	Is it possible for a For Profit Community Based Organization to apply for this grant? We are active members of several DSRIP programs on Long Island and Westchester.	No, your organization would be ineligible to apply. Please see RFA Section II: Who May Apply.
3.	Section II: Who May Apply, Pg. 7 of RFA	Please describe all pass/fail criteria used by the State to assess application eligibility for review.	The following pass/fail criteria will be used by the Department to assess an application's eligibility: <ul style="list-style-type: none"> • The Applicant is Prequalified in the Grants Gateway, if not exempt. • The Application Cover Page is included. • A Program Summary is included. • The CBO Consortium and CBO Consortium Lead are a not-for-profit 501(c)3, non-Medicaid billing community-based social and <u>human service organization that currently provide services to the targeted population.</u> human service health organizations that

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			<p>currently provides comprehensive health services to the targeted population, community-based social and human service organizations.</p> <ul style="list-style-type: none"> • Applicant has identified a Consultant. • Consortium Lead and members each have an operating budget less than \$5 million. The organization's annual operating budget is viewed by the Department as an organization's Total Revenue. • The Consortium has endorsement from at least three (3) PPSs within the Long Island and Mid-Hudson Region. <ul style="list-style-type: none"> ○ The Consortium should have at least one (1) endorsement from a PPS in the Long Island Region and at least one (1) endorsement from a PPS in the Mid-Hudson Region. • The Consortium lead and members each have three years of experience in: a.Working with the targeted population; OR b.Past regional collaboration on other social determinants or health care projects or programs. • The CBO Consortium and CBO Consortium Lead are non-Medicaid billing community-based social and human service organizations that currently provide services to the targeted population. • The Consortium lead has demonstrated successful leadership experience.

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4.	Section II: Who May Apply, Pg. 7 of RFA	Please describe how each CBOs operating budget will be confirmed by the State so that our assessor might use the same review criteria.	The Department will verify each CBO's operating budget by first viewing the operating budgets listed in the Applicant's submitted Attachment 10: CBO Consortium Grid. The operating budgets will then be further verified by viewing organizations' public 990 Forms.
5.	Section II: Who May Apply, Pg. 7 of RFA	<p>If a CBO currently does not bill Medicaid and we sign them on for the project, but then later in the year starts to bill Medicaid... are they still eligible to be recruited?</p> <p>We have spoken to a few CBOs that would like to be involved and currently do not bill Medicaid, but know that they will start to bill Medicaid in the spring. We have told them that we need to get clarification on their eligibility.</p> <p>We expect that through our TA sessions and learning collaboratives, some CBOs may learn that they want to start billing Medicaid or start that process as they further understand how they fit into VBP.</p>	If the organization does not bill Medicaid, they are eligible to apply. However, if they are a HCBS provider who will be billing in the future, they are not eligible. Support activities were previously provided through MCTAC.
6.	Section II: Who May Apply, Pgs. 7-8 of RFA	Do CBOs who submitted Letters of Commitment in first release of this RFA need to sign an updated Letter of Commitment?	Yes.
7.	Section IV: Administrative Requirements, Subsection I: Minority & Women-Owned Business Enterprise Requirements, Pgs. 16-17 of RFA	My company is an Empire State Certified Minority and Woman Owned Business Enterprise, located at 200 Allen Blvd Farmingdale, NY 11735, with a website address at www.cwquality.com . While Connetquot West distributes Medical Equipment and Supplies, which includes Vital Signs Monitors, Operating Room Tables, Beds, Mattress, Stretchers, Scales, Healthcare Screening and Testing Equipment, Sterilizers, Powered and Non-Powered Surgical Instrumentation, Emergency Evacuation Devices, Custom	<p>It is the submitting applicant's discretion as to what equipment and supplies are purchased through this awarded funding, based on the requirements of the RFA.</p> <p>Additionally, an MWBE may subcontract with a prime contractor to help meet the agency's goal of 30% for this RFA.</p>

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		<p>Kits, Lab Testing Equipment, Patient Safety, and Other Medical Products. We also provide different agencies with Pallets, shovels, safety vests, hard hats, gloves, safety glasses. wheel barrels, platform trucks, garden / back pack, sprayer hoses, tarps, hoses tractor attachments, fertilizer spreaders, feed spreaders, rakes, greenhouse, misting fans, compost pails. Will this grant include such products?</p> <p>Can a MWBE be a subcontractor for a prime contractor help reach grant diversity goals with medical products, supplies, equipment and industrial equipment and can you provide my company information to the applicants?</p>	